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ESTABLISHED 1887

Bonn Sets Cuts in Training

Troop Maneuvers Will Be Trimmed By 50% a Year

By Joseph Fitchett
International Herald Tribune
West German troops will cut their training maneuvers by 50 percent a year starting in 1990, Bonn Defense Ministry officials said Thursday.

In a new approach to military exercises, they said, West Germany will train most of its troops in much smaller units, of fewer than 2,000 men, and will try to field larger units, like divisions, only for such limited operations as crossing a river.

The West German military spokesman, Colonel Winfried



An army patrol checking the papers of a motorist in the Soviet Armenian capital of Yerevan.

Soviets Disclose Toll in Caucasus

By Michael Dobbs
Washington Post Service

MOSCOW — After a week of virtual silence, Soviet newspapers published reports Thursday of alarming ethnic strife in the southern Transcaucasian republics, acknowledging that 28 people had been killed as a result of the disturbances.

President Mikhail S. Gorbachev met Thursday night with Azerbaijani and Armenian leaders to review measures to restore calm to the region. A report by the Tass news agency said the unrest had already resulted in serious economic damage and could adversely affect "the democratic processes of renewal now under way in the country."

Moscow Enacts First Phase of Power Transfer

But Some Legislators Resist Gorbachev's 'New Chapter'

By Philip Taubman
New York Times Service

MOSCOW — The Soviet legislature has approved the first phase of a plan by President Mikhail S. Gorbachev to redesign the political system, enacting into law on Thursday a partial transfer of power from the Communist Party to popularly elected legislative bodies.

The plan, overshadowed by ethnic unrest in recent days, would create a powerful new post of state president, establish a new national legislature with broad authority, limit terms of office for government officials to 10 years, require competitive elections and strengthen the independence of judges.

Spoils of a Bitter Fight: RJR Nabisco Faces a Dismantling

By James Sterngold
New York Times Service

NEW YORK — Kohlberg Kravis Roberts & Co., the powerful New York buyout firm, has agreed to pay \$24.88 billion for RJR Nabisco Inc. and is expected then to start selling off pieces of its prize, the most expensive in corporate history.

In one of the roughest, most confusing and dramatic finales to a takeover battle, Kohlberg Kravis won the bidding contest for RJR Nabisco, the foods and tobacco giant, late Wednesday night.

RJR Nabisco's board announced that the bid was superior to the last offer from a group led by F. Ross Johnson, RJR Nabisco's chief executive, and top management.

The management-led group immediately and bitterly responded that it had bid more — \$25.42 billion — but had been cheated out of the prize because of an unfair bidding process.

One source close to the negotiations said that Kohlberg Kravis planned to sell just \$5 billion to \$6 billion of food assets. The source claimed that RJR Nabisco's management would have been more likely to unload most or all of the food assets.

Just about every food company in the world that you could mention would be interested in parts of RJR Nabisco. John Maxwell, an analyst at Wheat First Securities in Richmond, Virginia, told the Los Angeles Times.

The food portions of the company sell nuts, candy, cookies, crackers, cereals, fruits and vegetables marketed under such brand names as Planters, Life Savers, Oreo, Chips Ahoy!, Premium, Ritz, Del Monte and dozens of others.

Ralston Purina Co., Procter & Gamble Co. and Castle & Cooke Inc. may be interested in various parts of RJR Nabisco. The three belonged to a group that at one time considered buying all of RJR Nabisco.

The food portions of the company are sold in various parts of the world. The final of the battle for RJR Nabisco marked the second time that the company's board had set a supposedly firm bidding deadline, only to alter the rules afterward and allow more haggling.

Any pretense of rules, procedures or order was dropped Wednesday, as the auction turned into a free-for-all. It was a pressure-inducing technique that succeeded in ratcheting the bids skyward.

NATO defense ministers urge their governments to maintain military spending levels. Page 2.

West German defense minister, Rupert Scholz, outlined the decision for a NATO ministerial conference in Brussels, and Colonel Dunkel said other defense ministers, including Frank C. Carlucci, the U.S. secretary of defense, had accepted the West German plan. But U.S. officials said Mr. Car-

lucchi said that he is using the reorganization as a way to make the country more democratic, and to maneuver around a recalcitrant party by placing increased power in legislative bodies that may be more responsive to his efforts to change the country.

Those who doubt Mr. Gorbachev's intentions wonder whether the changes, in the end, will

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See ETHNIC, Page 2

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See SOVIET, Page 2

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See DEAL, Page 14

Embattled Miyazawa Hints at Stepping Down

Compiled by Our Staff From Dispatches

TOKYO — The Japanese finance minister, Kiichi Miyazawa, indicated Thursday that he might leave the cabinet, after he acknowledged that a former aide had made a profit in the Recruit Cosmos stock scandal.

Mr. Miyazawa said before a legislative tax committee that his former secretary, Tameo Hattori, bought 10,000 shares in the real estate concern in Mr. Miyazawa's name and made a profit of more than 20 million yen (\$164,640) by selling them after Recruit Cosmos was listed on the stock market.

Mr. Miyazawa also retracted on Thursday an earlier statement that Recruit Cosmos had not approached his former aide with an offer of cheap shares.

Toshihiko Hara, a professor at Tokai University, predicted that Prime Minister Noboru Takeshita "will get rid of Miyazawa in order to put an end to the Recruit scandal and thus ensure the smooth passage of the tax plan."

The legislation provides for lower income tax and the introduction of a 3 percent sales tax. It is now before the upper house of parliament.



EC MEETING IN GREECE — Prime Minister Andreas Papandreu with his companion, Dimitra Liani, at the airport in Athens on Thursday as he left for the Greek island of Rhodes, where a European Community summit meeting is scheduled to start Friday.

Kiosk

Soviet Jews Get Exit Approval

WASHINGTON (AP) — Soviet authorities have notified 30 to 40 Jews denied exit permits on state secrecy grounds that the barrier to emigration was being removed.

Among those affected was Yuli Kosharovsky, who waited for more than 17 years for exit permission. He had been denied a visa for classified work he performed as an electronics engineer until 1968.

Qian Qichen, the Chinese foreign minister, is holding talks in Moscow. Page 2. Related articles, Page 5.

General News

Archaeologists found the oldest known evidence of man's use of fire. Page 3.

Shimon Peres said his agreement with an ultraorthodox party could block a Likud coalition. Page 2.

Business/Finance

AT&T will cut thousands of jobs and take a \$6.7 billion charge, giving it a loss for the year. Page 11.

Gorbachev-Bush: No Negotiating

WASHINGTON — President-elect George Bush said Thursday that there would be no negotiating when he and President Ronald Reagan meet President Mikhail S. Gorbachev next week in New York, according to Senator George J. Mitchell, the newly elected Senate majority leader.

"He made clear to me that it is not his intention to make specific proposals to Mr. Gorbachev or to receive specific proposals from Mr. Gorbachev at that meeting," the Maine Democrat said.

Mr. Mitchell said Mr. Bush saw the Dec. 7 meeting with the Soviet leader mainly as an opportunity to renew acquaintances. "I indicated to the president-elect that I felt that was appropriate given the timing and circumstances of the meeting," Mr. Mitchell said.

Related article, Page 3

From Exile to Power: Bhutto's Journey

By Richard M. Weintraub
Washington Post Service

ISLAMABAD, Pakistan — Benazir Bhutto, Harvard and Oxford educated, daughter of a slain prime minister, child of the turbulent history of her country, will stand supreme Friday in Pakistan's National Assembly when she takes the oath of prime minister, the only woman to have risen to power in a predominantly Islamic nation.

Miss Bhutto was appointed to the post Thursday by the acting president, Ghulam Ishaq Khan.

In April 1979, as a young woman of 26, she stood at the bars of a barren cell in nearby Rawalpindi. On the other side stood her father, thin and weakened from weeks in prison. The next morning he was to die, convicted of conspiracy to murder by the martial-law regime that had stripped him of power nearly two years before.

In her autobiography, Miss Bhutto recalled that last visit: "The light inside the death cell is dim. I cannot see him clearly. Every other visit they have allowed us to sit together inside his cell. But not today. My mother and I squeeze together at the bars of his cell door, talking to him in whispers."



Benazir Bhutto being sworn in as a newly elected member of the National Assembly this week.

Dow Jones Industrial Average: 12,633.00 (Down 12.63)
The Dollar: DM 1.7313, Pound 1.8533, Yen 121.425, FF 5.912

هكذا من الأهل

WORLD BRIEFS

2 Pakistanis to Leave Delhi... India ordered the top-ranking...

March in Madrid... Thousands of youths marched on Tuesday...

Resists Gorbachev's... The East German leader, Erich Honecker...

get of U.S.-Italy... The police arrested Mafia members...

Seize UN... The UN Security Council has been...

States... The number of American students...

AVEL UPDATE... First in Paris Gets We...

fers 19 for... Crash of Boeing...

Headhunt For the Pentagon

Defense Executive Meets With Bush

By David Hoffman and George C. Wilson

WASHINGTON — President-elect George Bush has met privately with Norman R. Augustine...

Mr. Augustine was accompanied by Treasury Secretary Nicholas F. Brady...

One transition official said that the former chairman of the Senate Armed Services Committee...

The official said that Mr. Bush was attempting to assemble "a very big puzzle" in the defense appointments...

Mr. Augustine, 53, is a former undersecretary of the army. He is one of several executives among military contractors...

Friends of Mr. Augustine said Wednesday that he had told them he was interested in the post of defense secretary...

Mr. Tower's contacts with the companies reported this week by the newspaper Newsday...

Those within the Bush transition organization who oppose the appointment of Mr. Tower...

Mr. Augustine is widely known within the arms industry and Congress as an executive who has recommended an overhaul...

The U.S. Embassy expressed concern to the Honduran government that Ms. Preston had been denied access to the U.S. consul.

She wrote an article recently about human rights in Honduras. A New York Times correspondent was barred from Honduras last year...

Piper Alpha Families Settle... ABERDEEN, Scotland — Most families of the 167 victims of the world's worst oil drilling disaster...



POTENTIAL ADVERSARIES — Mr. Bush, right, talking with Senator George J. Mitchell outside the White House on Thursday. Mr. Mitchell, a Maine Democrat, is the new Senate majority leader.

Gorbachev in N.Y.: View of Miss Liberty

By Lou Cannon and Don Oberdorfer

WASHINGTON — President Ronald Reagan and President-elect George Bush will meet President Mikhail S. Gorbachev for a private talk of 10 to 15 minutes next Wednesday in New York...

The White House spokesman, Martin Fitzwater, said Wednesday that the meeting with the Soviet leader would be held on Governor's Island in New York harbor...

Mr. Gorbachev is to arrive at John F. Kennedy International Airport at 3 P.M. Tuesday for the three-day visit...

He will travel to Governor's Island on Wednesday immediately after making his first address to the United Nations General Assembly.

to the United Nations, which made a tentative schedule available...

The next day, according to the schedule, Mr. Gorbachev will spend two hours touring the Metropolitan Museum of Art...

Soviet officials in Moscow said this week that Mr. Gorbachev wanted to visit the New York Stock Exchange, but the stop was not listed on the schedule...

Although no private meeting is scheduled between Mr. Bush and the Soviet leader, the president-elect will also join Mr. Reagan and Mr. Gorbachev at a luncheon...

The luncheon, the only function at which Mr. Gorbachev is expected to meet senior U.S. officials during his New York stay...

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Mr. Fitzwater emphasized that the Reagan administration viewed the get-together chiefly as a windup session between Mr. Reagan and Mr. Gorbachev...

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The luncheon, the only function at which Mr. Gorbachev is expected to meet senior U.S. officials during his New York stay...

Ever since Mr. Reagan accepted Mr. Gorbachev's proposal for the meeting, the White House has been trying to lower expectations...

Pentagon Unlinks Key Computers

By John Markoff

NEW YORK — The Pentagon has temporarily severed connections between a nonclassified military computer network...

Department of Defense officials said Wednesday that technical difficulties led to the move.

But several computer security experts said they had been told by Pentagon officials that the decision to cut off the network...

The computer specialists added that they thought the Pentagon had broken the connections while they tried to eliminate a security flaw...

The Department of Defense apparently acted after a computer at Mitre Corp., a company based in Bedford, Massachusetts...

Officials at several universities in the United States and Canada said their computers had been used by the intruder to reach the Mitre computer.

A spokeswoman for Mitre confirmed Wednesday that one of its computers had been entered, but said that no classified or sensitive information had been handled.

The problem was detected and fixed within hours with no adverse consequences, said the spokeswoman, Marcia Cohen.

The military computer network, known as Milnet, links hundreds of computers used by the military and businesses around the United States...

A spokesman at the Defense Communications Agency said that ties between Milnet and Arpanet, known as e-mail bridges, were severed at 10 P.M. Monday but were to be restored by Thursday.

The decision to disconnect the military computers was assailed by a number of computer users around the country.

Egypt Tries to Forge Direct Contacts Between U.S. and PLO

Compiled by Our Staff From Dispatches

CAIRO — Egypt is attempting to establish direct contacts between the United States and the Palestine Liberation Organization...

Mr. Shultz has been denounced for his decision not to grant a visa to Yasser Arafat, chairman of the PLO...

Mr. Shultz said Wednesday that he would "make these decisions in my own time, through decisions."

Friends of Mr. Augustine said Wednesday that he had told them he was interested in the post of defense secretary...

Mr. Tower's contacts with the companies reported this week by the newspaper Newsday...

Those within the Bush transition organization who oppose the appointment of Mr. Tower...

Mr. Augustine is widely known within the arms industry and Congress as an executive who has recommended an overhaul...

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She wrote an article recently about human rights in Honduras. A New York Times correspondent was barred from Honduras last year...

Piper Alpha Families Settle... ABERDEEN, Scotland — Most families of the 167 victims of the world's worst oil drilling disaster...

A UN Session in Geneva? Plenty of Room

International Herald Tribune

If the UN General Assembly moves to Geneva to hear Yasser Arafat, the lake-side city should be able to take the event in stride.

Although it has never before acted as host to the General Assembly, Geneva frequently receives other UN gatherings that are as big or bigger.

These include the tripartite annual conferences of the International Labor Organization, which brings together more than 1,000 representatives of governments, business and workers.

"We have all the facilities to accommodate the General Assembly in Geneva," said Roger Hans-

whether the controversy over Mr. Arafat would "blot" his final days in office...

Mr. Shultz said that his decision not to grant Mr. Arafat a visa stemmed from his belief that some Palestinian groups, including Mr. Arafat's El Fatah faction, engage in terrorism.

"In the case of Mr. Arafat, he's the chairman," he said. "He must know about the activities of these people, and his organization must give them sustenance and support."

He added: "I feel the negative reaction to the decision that I made on behalf of the United States only highlights the fact that people tend to forget too quickly the horrors and difficulties and threat of terrorism."

Allies of the Palestinians, including Egypt, argue that Mr. Arafat has directed the PLO toward a moderate policy that Washington should encourage.

Last month in Algiers, Mr. Arafat led the Palestine National Council, which the PLO considers

to be its parliament-in-exile, to adopt a platform that included acceptance of UN resolutions implicitly recognizing Israel and a declaration of the independence of Palestine.

Mr. Baz said, "We believe the position the United States took should not inhibit our contacts with the U.S., especially with the new administration."

Meanwhile, in Tunis, the Arab League on Thursday asked leaders of the European Community, who are due to begin a two-day meeting Friday on the Greek island of Rhodes, to recognize the new Palestinian state.

In a message to the EC leaders, the secretary-general of the league, Cheddi Kibibi, said: "We believe the time has come for the member states of the EC to translate their support for international law into a clear recognition of the Palestinian state proclaimed in Algiers."

Mr. Gowitz's discovery in 1981, the earliest strong evidence of the use of fire by hominids came from only a few sites, such as one in China where remains about 500,000 years old were found.

Man and Fire: A Million-Year-Old Find

By William K. Stevens

NEW YORK — Archaeologists in South Africa have found the first direct evidence of the earliest known use of fire by ancestors of modern man: animal bones apparently charred in camp fires 1 million to 1.5 million years ago.

The discovery appears to confirm and expand a less conclusive find in Kenya in 1981, which placed the earliest use of fire by hominids — members of the taxonomic family that includes modern man and his direct ancestors — almost a million years earlier than had been believed.

The find in Kenya, which is of roughly the same age as the one in South Africa, relied on indirect evidence in the form of charred clay from an open archaeological site.

While this evidence pointed strongly to a fire made by hominids, experts say, the charring also could have been the result of a natural fire in the area.

The new evidence, reported in the current issue of the British journal Nature, was found in a cave occupied over hundreds of thousands of years by two species of hominids. The authors of the report are Andrew Sillen of the University of Cape Town, and C. K. Brain of the Transvaal Museum in Pretoria.

Moreover, the find appears to fit with some precision the discovery of fire as a tool, at least in that part of Africa.

"Once you master the technology of fire," Mr. Brain said in a telephone interview Wednesday, "you start on a road that led right to now. Everything we take for granted is really connected to the technology of fire."

The charred bones were found in several layers of limestone that contained remains of both Homo erectus, a direct ancestor of modern man, and somewhat less advanced hominid, Australopithecus robustus, which died out about one million years ago.

Mr. Brain said, "We don't have absolute proof," he said, "and you don't get absolute proof from single sites." But he added that a majority of scientists working on the problem believed the evidence was becoming clearer.

Before Mr. Gowitz's discovery in 1981, the earliest strong evidence of the use of fire by hominids came from only a few sites, such as one in China where remains about 500,000 years old were found.

Theodore Morrison, Writer, Dies

The Associated Press

AMHERST, Massachusetts — Theodore Morrison, 87, a poet and novelist who taught creative writing at Harvard College for more than four decades, died Sunday.

Professor Morrison taught at Harvard from 1930 to 1973, and was director of the Bread Loaf Writers Conference at Middlebury College from 1932 through 1955.

He wrote four novels, published four books of poetry and also wrote "The Portable Chaucer," a modernization of the principal works of the Middle English poet.

Professor Morrison was born in Concord, New Hampshire, graduated from Lynn Classical High School and from Harvard, magna cum laude, in 1923.

He and his wife, Florence Kathleen, were close friends of the poet Robert Frost and served as initial custodians of his Homer Noble Farm in Ripton, Vermont.

Johannes Steel, 80, Financial Columnist — NEWTOWN, Connecticut (AP) — Johannes Steel, 80, a syndicated financial columnist who made star-

ling but accurate predictions about World War II, died Wednesday.

Mr. Steel was born on the German-occupied Dutch border and studied in Germany. In late 1934, came to the United States to write for The Nation magazine. He made a deal with the New York Evening Post to become foreign editor if predictions in a series of articles he wrote in London on Hitler's purges proved accurate.

The predictions came true, and he began a 15-year employment with the paper.



CASTRO IN MEXICO — President Fidel Castro of Cuba was greeted by a Foreign Ministry official as he arrived in Mexico City for the inauguration ceremony of Carlos Salinas de Gortari, who began a six-year term Thursday as president.

Advertisement for International Herald Tribune, including subscription information and contact details.

Large advertisement for Marlboro cigarettes, featuring the brand name in large letters and an image of a man in a hat.

Advertisement for Quimper Faience, featuring images of ceramic figurines and contact information.

OPINION

INTERNATIONAL Herald-Tribune

Bush Will Need a Surplus

As George Bush warily approaches his budget, his immediate concern is to shave down the U.S. deficit fast enough to get under the legal target for next year. But managing the budget requires a longer perspective and a more ambitious program...

Interest rates have been rising for months. This week the banks have again raised their prime lending rates. The underlying reason for the high rates is the tightening competition for the insufficient trickle of savings...

Advice to Bush: Set the Rules for Détente II

By Hugh De Santis and Robert A. Manning

MEMO TO: President-elect Bush SUBJECT: Dec. 7 meeting with Gorbachev Mr. Bush,

This is your big chance to begin putting your imprimatur on U.S.-Soviet relations and recapture the initiative from Gorbachev. Yes, of course, it's not a summit. But it would be a serious mistake to treat the meeting as merely a perfunctory encounter...

All of Gorbachev's reforms are precisely what America's containment policy set out to induce 40 years ago. Ideologically, we have won the Cold War. Your administration has a unique opportunity to win it in the security and political realms, too...

He could boldly seize the initiative from Gorbachev.

stand our success -- and our potential leverage. The most common views are all flawed. The Europeans never really abandoned détente. Now Gorbachev, with the promise of a different and benign Soviet Union, has given them new reasons to pursue it...

Gorbachev. But to exercise leadership you must aggressively test Soviet intentions. Call Gorbachev's bluff. He talks about "reasonable sufficiency" in defense. If he's serious, he should agree to major reductions in conventional arms...

If he wants us to finance perestroika, if he wants to join Western trade and financial institutions, he should pay the price of admission. Why not call for a more liberal foreign investment code, for market-oriented price reforms, for making the ruble a convertible currency...

Mr. De Santis is a consultant on security affairs and author of "The Diplomacy of Silence." Mr. Manning, former diplomatic correspondent for U.S. News & World Report, is author of "Asian Policy: The New Soviet Challenge in the Pacific." They wrote this for the International Herald Tribune.

A Soviet Angle Makes the Arafat Fiasco More Serious

By Judith Kipper

NEW YORK — The outcry surrounding the decision to deny a visa to Yasser Arafat, which he sought in order to address the United Nations, blurs the real issues at stake for the United States...

however, crystallized by the year-long Palestinian uprising in the West Bank and Gaza, has left Washington stumbling over its own policy. If the PLO, with Soviet help, is genuinely moving toward moderation and negotiation, Washington will be obliged to acknowledge that change...

and territorial claims may be ripe for resolution. President-elect George Bush, whose view is to stay out of the current fray, though events in the region and an active Soviet policy surely will confront the new administration quickly...

For Bush, a Good Start, But One Question Mark

By David S. Broder

WASHINGTON — George Bush is off to a good start on building his administration. The manner of his choosing, as much as the men he has chosen, suggests that his long apprenticeship has given him the confidence and competence to take over and run the executive branch...



Washington experience has hampered others in filling the role, but it need not be crippling. Another New Hampshire governor, Sherman Adams, functioned well as chief of staff for President Eisenhower, a man, like Mr. Bush, with his own intimate knowledge of Washington's ways...

Can Bhutto Bring Pakistan Together?

By Shireen T. Hunter

WASHINGTON — For a country that has labored under military rule for most of its history, Pakistan's recent election represented a remarkable achievement. Remarkable, too, was the behavior of the country's military leaders, who played democracy by the book and did not try to manipulate the elections...

father, the late Prime Minister Zulfikar Ali Bhutto, but she spent most of her formative years abroad. Indira Gandhi shared in Nehru's nationalist and anti-colonial efforts and made her own contribution during India's independence struggle. Miss Bhutto lacks all those assets. Her family name is a powerful symbol for many Pakistanis, but it does not command the respect that the name Nehru does in India...

But when troubled times come, as they inevitably will, it will be no small thing to Mr. Bush that the man and Mr. Sumnu have shared down political ruin together before — and survived.

Perestroika: A Real Test By the Balts

By William Pfaff

PARIS — Mikhail Gorbachev is justified in arguing, as he has, that the problems that perestroika has released in the Soviet Union would, in any case, have had to be faced. The ethnic hostility between Armenians and those the Armenians bitterly call "Turks" — the Muslim Azerbaijanis — and the secessionism of the Baltic nations, were always there, waiting for an occasion to explode...

These are serious questions that bear on the survival of the Communist system. The centrifugal forces now tearing at the central authority of the Soviet state can also provoke (indeed, have done so) the forces of Russian nationalism. The Soviet Union, after all, is an imperial system, with the Russians at the center...

Justice and U.S. Secrets

In his administration's dwindling days, President Reagan is pressed in two ways to spare Oliver North a trial on charges of conspiracy and cover-up in the Iran-contra affair. Pardon him, some people keep insisting. But that pressure for premature clemency is no more legitimate on the eve of trial than it was two years ago when Iran-contra broke open. Admirably, Mr. Reagan resists such suggestions in his public remarks — even as he depicts the former National Security Council staff member, inappropriately, as an innocent hero...

Mr. North is not being persecuted. His prosecutor, appointed by a court because Attorney General Edwin Meese had a clear conflict of interest, is Lawrence Walsh, no zealous, ambitious district attorney but a distinguished Republican lawyer and former president of the American Bar Association. Mr. North's lawyers are the scrappiest that money can buy and Gerhard Gesell is a brilliant, no-nonsense judge. He is now sorting through mountains of secret documents in closed proceedings to see whether, and in what form, the defense may use them...

The Pressure on Salinas

The honeymoon is already over for Carlos Salinas de Gortari, who took office Thursday as president of Mexico. Per capita income is shrinking. The ruling party's grip has been shaken. And Mr. Salinas's own election in July remains disputed. For the United States, on the other side of a long border and a long agenda of issues, Mr. Salinas's six-year term could prove decisive. He will either demonstrate the Mexican system's capacity to radically reform itself, or his failure to do so will usher in extended crisis.

governor; now its claims of victory are meeting increasing challenge. After July's presidential election, the PRI claimed the barest of majorities for Mr. Salinas over two challengers; opposition strength in the new Congress rose to an all-time high, and even the election results are said to overstate the PRI's support. While this evidence of popular disenchantment reinforces Mr. Salinas's arguments for urgent reform, it also has had the paradoxical effect of weakening his mandate and thus his ability to take on the party's old guard. What happens in Mexico on issues like debt, trade, emigration and drugs will have a strong impact on the United States. Recognizing that, Washington has tried to reinforce the wobbly PRI regime. In October it provided a \$3.5 billion bridge loan, and last weekend President-elect George Bush met with President-elect Salinas. This supportive approach makes sense as long as it reinforces economic and political reform. But it would cease to make sense if Mexican leaders begin to regard U.S. support as an excuse not to take hard steps. One discouraging sign is the presence of old-line politicians among Mr. Salinas's cabinet appointees. A more substantive cue will come from the speed with which he lowers the now overvalued peso. A string of state elections in the coming months and then midterm congressional elections will test the new president's commitment to political reform. The challenges facing Mr. Salinas are urgent and daunting. Americans as well as Mexicans wish him every success.

INTERNATIONAL HERALD TRIBUNE JOHN HAY WHITNEY, Chairman 1938-1982 KATHARINE GRAHAM, WILLIAM S. PALEY, ARTHUR OCHS SULZBERGER Co-Chairman LEE W. HUBNER, Publisher JOHN VINCIGUERRA, Executive Editor • WALTER WELLS, New Editor • SAMUEL ABT, KATHERINE KNORR and CHARLES MITCHELL-MORE, Deputy Editors • CARL GEWIRTZ, Associate Editor • ROBERT J. DONAHUE, Editor of the Editorial Page • JAMES R. CRATTE, Business Financial Editor • RENE BONDY, Deputy Publisher • ALAIN LECOUR and RICHARD H. MORGAN, Associate Publishers • FRANÇOIS DESMAISON, Circulation Director • ROLF D. KRANEFUELL, Advertising Sales Director • KOURDIT HOWELL, Director, Information Systems International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92200 Neuilly-sur-Seine, France. Tel: (1)46.37.93.00. Telex: 46358; Circulation: 61238; Editorial: 612718; Production: 630688. Fax: (1)46.37.93.00. Directeur de la publication: Walter N. Thayer.

Why Punish

The outcome of the National Council session produced signs that there are Americans who are trying to move the country in a conservative way. This is an encouraging sign. It is a sign that the American people are beginning to wake up to the reality of the situation in the country...

Moscow's

By Patrick L. Smith Moscow — With a flurry of official statements this month, Mikhail S. Gorbachev has begun a new and possibly more productive phase of his two-year-old effort to address the Soviet Union as a Pacific power, diplomats and policy analysts say. Mr. Gorbachev and the Soviet foreign minister, Eduard A. Shevardnadze, have embarked on a diplomatic offensive intended to dispel Moscow's alienation in the eyes of the world...

NYSE Most Actives table with columns for Vol., High, Low, Last, Chg.

Market Sales table with columns for NYSE 4 p.m. volume, NYSE 3 p.m. volume, etc.

NYSE Index table with columns for High, Low, Close, Chg.

Thursdays NYSE Closing logo with 'Via The Associated Press' text.

AMEX Diary table with columns for Close, Prev.

NASDAQ Index table with columns for Composite, Finance, Insurance, Trans.

AMEX Most Actives table with columns for Vol., High, Low, Last, Chg.

Dow Jones Bond Averages table with columns for Class, Chg.

NYSE Diary table with columns for Class, Prev.

Odd-Lot Trading in N.Y. table with columns for Buy, Sales, %'s.

Dow Jones Averages table with columns for Open, High, Low, Last, Chg.

Standard & Poor's Index table with columns for High, Low, Close, Chg.

NASDAQ Diary table with columns for Class, Prev.

AMEX Stock Index table with columns for High, Low, Close, Chg.

Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere.

Main stock market table (A) listing various stocks with columns for High, Low, Last, Chg.

Stocks Fall in Cautious Trading

NEW YORK — Stock prices closed lower Thursday on the New York Stock Exchange in slow, cautious trading, as investors awaited the scheduled release of November unemployment data on Friday. The Dow Jones industrial average, which rose 12.98 points Wednesday, fell 12.63 to close at 2,101.88.

Main stock market table (F) listing various stocks with columns for High, Low, Last, Chg.

Main stock market table (J) listing various stocks with columns for High, Low, Last, Chg.

Main stock market table (B) listing various stocks with columns for High, Low, Last, Chg.

Main stock market table (C) listing various stocks with columns for High, Low, Last, Chg.

Main stock market table (G) listing various stocks with columns for High, Low, Last, Chg.

Main stock market table (K) listing various stocks with columns for High, Low, Last, Chg.

Main stock market table (D) listing various stocks with columns for High, Low, Last, Chg.

Main stock market table (E) listing various stocks with columns for High, Low, Last, Chg.

Main stock market table (H) listing various stocks with columns for High, Low, Last, Chg.

Main stock market table (L) listing various stocks with columns for High, Low, Last, Chg.

PRO MONITORS FROM PHILIPS advertisement with an image of a monitor and the text 'The clear advantage PHILIPS'.

TRAVELER'S CHOICE advertisement for Imperial Compiègne, Madrid Market Restaurant, Diamond Museum, and The Slope.

Arabic text: هكدا من القليل

TRAVEL

- French Taste in the '80s
- Footwear in Florence
- Air Travel Vouchers



David Medina/Beck Coleman

Northeastern California's high desert country contains classic symbols of American individualism: wide-open spaces, cowboys and the bald eagles. It is best explored in the winter, when it looks like a blow-up of a pointillist's canvas.

TRAVELER'S CHOICE

Imperial Compiègne

■ Closed as war threatened in 1938, 10 rooms in the Château de Compiègne, north of Paris, have been re-opened and restored to First Empire style. Included are rooms Napoleon ordered to be the château's "most sumptuously decorated," designed for the king of Rome, Napoleon's son. The château, which houses collections of Louis XVI and First Empire decorative art, was renovated under Napoleon beginning in 1807. The 10 newly opened rooms at the Musée National du Château de Compiègne form two suites and include rooms meant for visiting royalty. Many of the original furnishings had been dispersed and were re-acquired and where necessary restored by specialist craftsmen. Guided visits are in both French and English.

Eating Guide to Hong Kong

■ Visitors to Hong Kong can get guidance in choosing a place to eat from a new service called Restaurant Switchboard. Opened last summer and based on a similar service in London, Restaurant Switchboard offers details, in several languages, from 9 A.M. to 9 P.M. seven days a week on 10,000 places to eat in Hong Kong, according to the service. The company also organizes two restaurant tours: one to the fishing village of Sai Kung aboard a Chinese sailing junk, and the other to Bentley's Restaurant for British-style seafood. Restaurant Switchboard (Hong Kong) Ltd., tel: 5-810-8011.

Madrid Market Restored

■ Madrid's renovated Central Fish Market on the western edge of Old Madrid has reopened as the Mercado Puerta de Toledo, a collection of 150 shops and galleries where visitors may see handicrafts, fashion, art, antiques, jewelry and interior design. The complex contains a restaurant that is also a food market, as well as cafés and tapas bars. The mercado will be the site of concerts, recitals, fashion shows, antique auctions and art shows.

Diamond Museum

■ Antwerp's new diamond museum, in the heart of the city's diamond district, is nearly double the size of its predecessor. Displays illustrate how diamonds are geologically formed, mined and finally transformed in the workshop. The history of Antwerp as a diamond center and a treasury room of finished jewels round out the visit. Temporary exhibitions are also planned for the museum, situated at 31-33 Lange Herentalestraat.

Where to Savor Soaring Eagles In California

by Cheryl Aimée Barron

ON a visit to a Modoc Indian battle site in northeastern California late last February, an unseasonably warm day on which the snow had melted, the air was thick with the pungent scent of sagebrush.

California's northeast — encompassing the sparsely populated counties of Modoc, Lassen and Siskiyou — is, especially culturally, a place apart. Its stark terrain and fierce, six-month winters seem to encourage in its inhabitants, beginning with the Modoc Indians, a steely individualism and more than a streak of psychological isolationism. One of the Modoc legends, Thunder and Eagle Boy, tells of Yahyahaas (Thunder), continually challenging the five Blaiwas (Eagle) brothers and their people to do battle with him. Eventually the Blaiwas grew weary of fighting him, and their leader, a little boy, tells them: "It is hard work to live in this world; we will be birds and live in the air" and they all became eagles in that moment.

The legend seems more appropriate today, when the Modocs lived there, there was no special connection between the eagles and the northeast corner of the state. In recent years, the population density of just two per square mile has contributed to making it one of the few places that remain ideal habitats for bald eagles. More of the birds now winter in the area than anywhere outside Alaska.

The high desert country contains classic symbols of American individualism: wide-open spaces, cowboys and the bald eagles. It is best explored in the winter, when it is closest to its essential self and looks like a blow-up of a pointillist's canvas.

Constantly shifting giant skyscrapers form the backdrop for the most exciting local form of theater: soaring, diving, gliding bald eagles, which sometimes skim by close enough for the magnificence of their seven-foot (two-meter) wingspans to be savored with the naked eye.

The closest major airport and passenger railroad stations are a long way off; the junctions with the freeway system are few. Accommodations are basic. Visitors are tolerated, not pandered to. The area is a place for connoisseurs of the authentic — and of individuality.

The importance of freedom to the Modocs, for instance, may have predestined them for war. The site of that drama — on the south shore of Tule Lake, where deep trenches and caves formed by ancient lava flows served the Indians as fortifications — is intensely evocative. A visit to the Lava Beds National Monument, of which the site is part, can be combined in the same day with a morning of eagle-watching at

Continued on page 8

The Slopes and Sights of Sarajevo

by Clifford D. May

SO you say you've skied Vail so often the "mountain hostesses" don't even bother to wish you a nice day anymore? And you've been to Aspen so many times you've lost your appetite for duck fajitas with gooseberry-jalapeno sauce? You get no kick from Chamomix and you're embarrassed when at St. Moritz they look disdainfully at your dollars and ask: "How much is this worth in real money?"

Does all this mean there's nowhere in the world left to ski? Not at all: remember Bosnia and Herzegovina, one of Yugoslavia's six republics where its capital, Sarajevo, was host city to the 1984 Winter Olympics.

Ever since then, the Yugoslav government has been hoping that Sarajevo's mountain resorts would catch fire as an international skiers' destination. I decided to give Balkan skiing a shot. I also wanted to try combining a sports vacation with a visit to an unusual destination. Skiing down a Yugoslav mountain alongside ordinary Yugoslavs sounded like a good way to gather impressions about a country and a people.

And Bosnia and Herzegovina as well as Sarajevo, remote as they may seem, are places worth getting to know. Yugoslavia balances precariously on the ideological fence separating communism and capitalism. Bosnia and Herzegovina, for 400 years an outpost of the Ottoman Empire, also straddles the cultural frontier between the Orient and the Occident.

Once at Sarajevo, we were led to a couple

of minibuses bound for one of the two main ski centers: Jahorina, where the women's Olympic Alpine events had been held, and Bjelasnica, where the men's races took place. Mount Bjelasnica is the bigger of Sarajevo's two major mountains. Its vertical drop — the height from its summit straight down to the base — is a respectable 2,647 feet (806 meters), about as tall as Taos in New Mexi-

Skiing in Yugoslavia sounded like a good way to gather impressions about a country and a people

co. Mount Jahorina's vertical drop is about 1,800 feet, roughly equivalent to Mount Snow, Vermont.

IT'S a good idea to stay at one of the hotels at Jahorina rather than at Bjelasnica for two reasons: First, the hotels at Jahorina are within easy walking distance of the ski lifts while at Bjelasnica's best hotel, the Igman, skiers must depend on free shuttle buses that don't come frequently enough and are too often overcrowded. And second, it is much easier to take a minibus (fare about \$10) or rental car to the taller and more challenging Mount Bjelasnica, when the weather is nice, than it is to get to Jahorina when the weather is stormy. When

it isn't snowing, the two mountains are less than an hour apart on scenic, windy roads.

The only road connecting Bjelasnica and Jahorina forks out from Sarajevo which sprawls along the narrow Miljacka Valley below. We drove through the industrial outskirts, past prefabricated blocks of apartments. Then came a hilly countryside with stone farmhouses surrounded by cultivated fields. There wasn't much snow but the heavy clouds held promise.

Dawn broke the next morning to reveal waving curtains of snow. Winds close to 60 miles an hour (close to 100 kilometers an hour) were whipping through the mountains and we learned that the lifts were to be closed for the day. Probably the best time to ski Yugoslavia is in late March or April when the probability of winter storms is lowest and the chance of sunshine highest. Though disappointed, I tried to be philosophical: Sightsee today, I told myself, ski fresh powder tomorrow. A group of Americans and Canadians shuttled to Sarajevo.

In the city there were broad boulevards with yellow-and-red electric trolleys. There were kafanas, crowded cafés reminiscent of Vienna. And in the old quarter slender minarets and elaborate mosques dominated the skyline and narrow, cobbled streets twisted into dense warrens.

Sarajevo has been inhabited since at least 2,400 B.C. The ruins of Roman baths have been found. Slavic tribes settled in around the sixth century, and in the 15th century

Continued on page 9



Beverwijk's Oriental Market draws crowds of Dutch on Sundays.

Bert Zylm

Bringing the Orient to Holland

by Ronald van de Krol

BEVERWIJK, Netherlands — Sunday is one of the few times that it literally pays to be a "guest worker" in the Netherlands. On a day when Dutch shopkeepers are forced by law to shut their doors, the country's Turkish, Moroccan and other Moslem residents do a roaring business at the Oosterse Markt, or Oriental Market, in Beverwijk, serving up the wares and delicacies of their native lands to their countrymen and drawing curious Dutch by the carload.

The market is built around a central food and restaurant hall, where smoke from shish kebabs mingles with the aroma of fresh ground pepper and cloves at Turkish grocery

stalls around the corner. Nearby, Turkish barbers shave and snip their customers, while the adjacent newspaper kiosk does a brisk trade in the latest papers and magazines from "home."

The rest of the market is devoted to a jumble of goods, ranging from the latest Turkish and Arabic videotapes to carpets and brightly colored caftans. More prosaic items are on sale too: suspiciously cheap "Chanel" perfume, kettles, pots and pans, artificial flowers, shoes and — most abundant of all — leather coats.

Every few hours, the hubbub of the market is interrupted by a call to prayer over the loudspeakers, prompting tradesmen to leave their shops in the hands of assistants and make their way to the mosque, situated directly overhead, where an imam is present all

day to lead the prayers and provide religious instruction for the children.

The market's setting — a cavernous warehouse tucked away between an industrial park and a long strip of furniture stores near the North Sea — may seem an unlikely spot for exploring the mysteries of the Orient. But this oasis of Islamic commercial activity in the heart of a shuttered, Calvinistic Dutch Sunday is a perfect location for observing the new Holland of ethnic minorities and exotic cuisines. Halfway between Amsterdam and the cheese market town of Alkmaar, the Beverwijk market — which claims to be unique in Europe by virtue of its size and level of organization — says as much

Continued on page 9

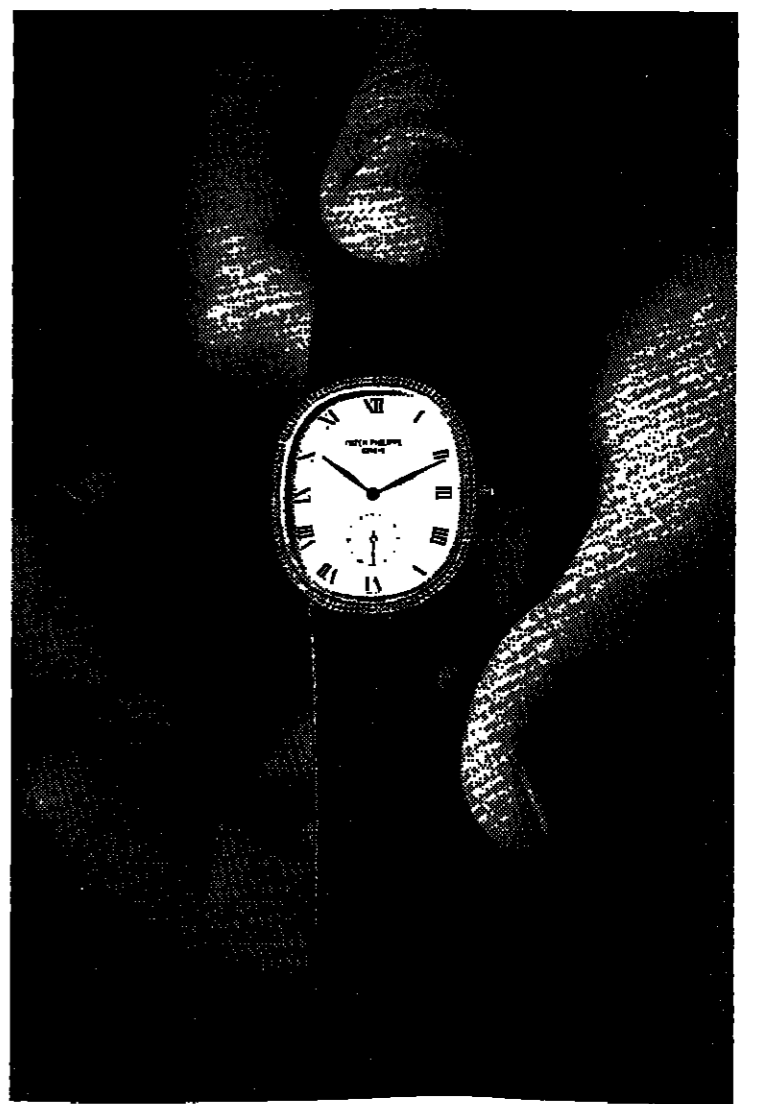
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TRAVEL

Oriental Market

Continued from page 7

about contemporary Dutch life as either of these two places.

Of course, Beverwijk's six-year-old Oriental Market can't rival the Grand Bazaar of Istanbul or the variety of the casbah of Casablanca. But for the thousands of Turkish and Moroccan residents of the Netherlands, the market fulfills a number of crucial functions. It is a place to stock up on spices and special ingredients from home. It is a meeting ground for friends from the old country. Most important, it is a chance for the "guest workers" to mingle with the Dutch on more than equal terms.

Here the Dutch are on the outside looking in, and the "guest workers" — some of whom have lived in Holland for 20 years or more, and many of whom lost their jobs with the decline of the Dutch textile and shipbuilding industries — are firmly and visibly in control. Thanks to a loophole for religious minorities in the otherwise strict Dutch Sunday observance laws, the Turks and the Moroccans at the Beverwijk market are clearly running their economic show. The Dutch are not allowed to rent stalls or engage in business of any kind. All they can do is nibble, shop and browse, along with the thousands of Turks, Moroccans, Tunisians and Algerians who make the trip from all around the country, as well as from Belgium and West Germany.

The market gets under way at 9 A.M. and runs until 6 P.M. By lunchtime, however, access roads are already packed, and parking spaces hard to find for those who do not opt for the train station, 10 minutes away on foot.



Bert Zijden

In the market run by "guest workers" in the Netherlands.

THE market's biggest achievement is probably the fact that half the visitors are Dutch, many of whom have probably never set foot in the Islamic butcheries and the ethnic shops and bakeries that have begun to dot the streets of the Netherlands' inner cities.

This in itself is ironic, because the Beverwijk ethnic market owes its origins to the xenophobia, if not overt racism, of the Dutch who rent market stalls at Beverwijk's big commercial flea market, the adjacent Zwartte Markt, or Black Market. Over the years, Turkish and Moroccan tradesmen had gradually come to play a major role at the weekly Saturday flea market, to the consternation of the Dutch, according to Bart van Kampen, operator of both the Black and the Oriental markets.

"Compared to the boring old Dutch, the Turks and other peoples of the Mediterranean are livelier, more exciting, more daring and interesting," van Kampen, a former real estate agent and property developer, said. "So at one point, the Dutch got tired of seeing their business taken away and said 'Either they go, or we go.'" Faced with this split, and after being approached by a group of Turks who had been kicked off property in nearby Zaanstad where they had been holding an unofficial market, van Kampen set up the Oriental Market in 1982.

He said the Turkish and Moroccan tradesmen did not view the setting up of a separate market as discriminatory. "On the contrary, they like having their own market and their own facilities, such as the mosque. But they're also proud that so many Dutch come and browse and ask questions."

others, said he was losing rather than making money that day, considering the cost of driving from his home in Rotterdam. "The only people I can sell these to are other Turks. I think I'm going to have to follow his example," he said, pointing to his neighbor's stall, filled with an odd assortment of goods ranging from cigarette lighters and sewing machines and special electric ovens for the baking of pita bread.

THE success of the Beverwijk market has prompted Amsterdam, The Hague, Rotterdam and other major cities to look into the possibility of opening similar enterprises. But van Kampen—who waged a long battle with the authorities in the early 1980s when he attempted to keep the Black Market, like the Oriental Market, open on Sundays—said the vested interests of established shopkeepers in these cities would probably block such plans, for the time being at least.

"The demand for recreational shopping from the public is great, but the resistance from the retail establishment is even greater," he said. But if Rotterdam gives him the go-ahead, he said he is ready with plans to build a vast, multilevel "Grand Bazaar" of ethnic shops and restaurants, complete with several mosques, banquet halls for dinners and weddings and even a specially-built room for circumcision ceremonies.



Clifford D. May

Wide-open runs at Bjelasnica (above), and a sun break at Jahorina (right).

Sarajevo

Continued from page 7

Turkish sultans established the town as a military and administrative center. Under their influence and pressure, much of the population converted to Islam. Then, a century ago, the Austro-Hungarian empire replaced the Ottoman's.

A GUIDE led us on a walking tour. The first stop was the Museum of Young Bosnia, situated on the corner where on June 28, 1914, a 19-year-old student and nationalist by the name of Gavrilo Princip assassinated Archduke Francis Ferdinand, heir to the Austrian and Hungarian crowns. Moving from politics to religion, we visited the domed Gazi Husrev-Bey Mosque, the largest of the 73 Islamic houses of worship. Its main room was covered in dozens of rich Oriental carpets, gifts from various Moslem countries. Our next stop was an Orthodox Christian cathedral, an authentically medieval structure well stocked with Byzantine icons.

Hunger was setting in so we went for lunch at Mexica Hana, a restored 17th-century caravansary. I ordered carpaccio, a dish of pillowed meat and spices stuffed into a crusty round bread with raw onions.

After lunch, a companion and I found our way to the Jewish Museum, also in the old quarter. At the start of World War II, there were 14,000 Jews in Bosnia and Herzegovina, according to an inscription in the museum. Most were deported to extermination camps and by the end of the war only 2,600 remained. Many of those emigrated to Israel and a group of Sarajevo Jews were among the heroes of that country's Six-Day War.

From the museum we wandered over to Sarajevo's Oriental markets, where close-size shops overflowed with leather crafts, spices, jewelry, metalwork, toys, musical instruments and leftover Olympic souvenirs.

Late in the afternoon, our small group was driven to Mount Trebevic, about six miles from the city and the site of the 1984 Olympic bobsled and luge competitions. For a fee, we were treated to two rides on the bobsled run. It was as much fun as any roller coaster.

But I hadn't come for amusement park rides. I came to ski. The next morning, with snow still cascading down, I took the 9 A.M. shuttle bus to Bjelasnica. Visibility on the slopes was limited. On my first run, I followed a ski patrolman through a powdery glade, not so dense or sharply pitched as to scare anybody acquainted with the woody trails of Vermont. But the winds were growing strong and cold and soon the area's two chairlifts were shut down, leaving open only the drag lifts on the lower mountain. The wait to get on them grew frustratingly long.

As a group, the skiers certainly looked Western. Perhaps I had expected everybody to be wearing oversized fur hats and long black coats and to have barrel staves strapped to their feet. Instead, they were dressed in stretch pants, parkas and knit caps just like skiers in the West. Greek and Hungarian tourists were among the others I talked with about everything from Gorbachev's sincerity to prospects for the post-Romania.

When I awoke the next day, the snow was still falling and the winds were still howling. Figuring that the lifts at Bjelasnica would probably be closed, I managed to get a car and driver to take me to Jahorina, which is not quite as high as Bjelasnica and the weather there is sometimes less severe. At Jahorina the weather was bad but, as I'd hoped, more lifts were open.

I arranged for a Yugoslav ski guide by the



Luzum Freed/Magnum

name of Dragan to lead me around the mountain, little of which I could see in the punishing storm. "Who am I to blow against the wind?" he said, appearing to address the sky more than me. Isn't that from a song, I asked. "Paul Simon," he said, beaming. It seemed that Dragan had learned most of his English listening to American music.

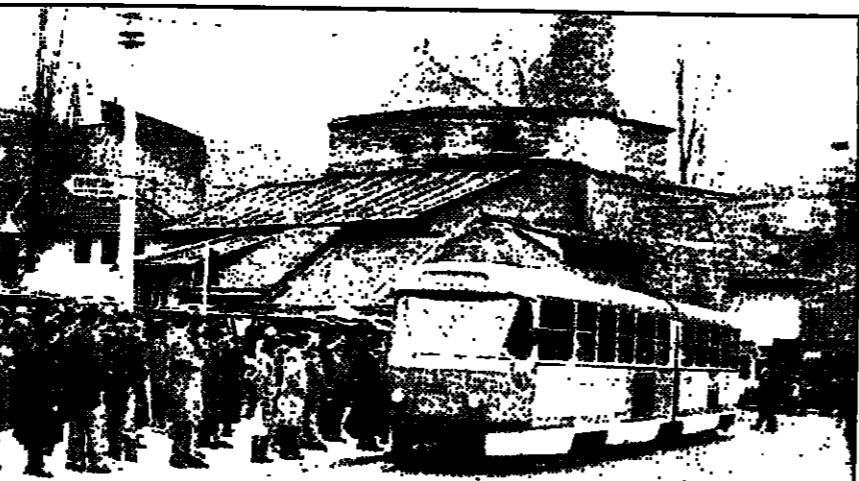
"Slow down, you move too fast," he instructed me when I took off rapidly down an unpacked hill. That sort of trail turned out to be characteristic of Jahorina in general: most of the runs were wide open with few steep sections extending for more than a few hundred yards. I was reminded of Keystone and Breckenridge in Colorado and similar areas.

ON the way back to Bjelasnica that afternoon, my driver packed the minibus full of hitchhikers — men, women and children — who were trying to get to Sarajevo but had been stranded because few buses had made it up the mountain in the storm. They thanked him and I understood him to reply that they should thank "our American friend instead," and soon we were attempting to communicate with words and phrases in any number of languages.

Nevertheless, by the time I arrived at the hotel, I had decided I would rent a car and head for Dubrovnik and the Adriatic coast in the morning. That wasn't to be. Overnight, the storm spread across most of Yugoslavia and the roads were reported to be impassable.

Instead, I headed for Malo Polje, a ski center about three miles from the hotel and the site of the 1984 Olympic ski jumping competitions. Malo Polje is a limited area, just two rope tows for beginners and a long chairlift serving a single slope of moderate pitch, not much bigger than the New York and New Jersey areas skiers shuttle up to on

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Clifford D. May

Downtown Sarajevo near the old bazaar.

French Menu Today: Pasta, Gigot

PARIS — Want to make a Frenchman happy? For sure success, invite him to your home for dinner, serve healthy portions of smoked salmon, assorted salads, a gamely roasted leg of lamb, bread and cheese, and dig into your wine cellar for a fine bottle of Bordeaux.

This is according to a recent survey of contemporary French dining habits and preferences. While the French may bicker about politics, architecture, sports and the horror of taxes, on matters of the table they are virtually unanimous. The survey suggests that the modern Frenchman now prefers fresh pasta to cassoulet, that nationally nearly 8 out of 10 still eat lunch at home, and bread is the food that they would miss most if it were to disappear from their daily diet.

The survey also reported that the average Frenchman now devotes as much time to watching television as to eating, an average of two hours a day. And how much time does he spend in daily thought or reflection? Five minutes.

The survey, conducted by Le Figaro Magazine, reports that the sacred gigot d'agneau, or leg of lamb, was chosen as the favorite main dish by 46 percent of the Frenchmen questioned. When presented with a list of popular traditional dishes, gigot won out over sole, steak frites, pot-au-feu (boiled beef with vegetables) and choucroute (sauerkraut with pork and sausage). Yet despite the

modern Frenchman's predilection for meat, a mixed salad was selected as a favorite by 32 percent of those questioned and fresh pasta was chosen by 21 per cent, winning in popularity over the more traditional cassoulet, a stew of varied meats, sausages and beans.

PATRICIA WELLS

While many of the findings were far from astonishing, the survey — for which 1,000 French of 18 years of age and older were questioned — there were some surprises:

- Only 1 percent skip lunch.
- 79 percent still have lunch at home.
- 99 percent still eat breakfast.

When presented with a list of foods that they would feel most deprived if they were to disappear, bread was chosen by 66 percent. This was followed by vegetables (40 percent), red meat (28 percent), cheese (27 percent), fruit (24 percent), coffee (20 percent) and butter (19 percent). Red wine, the classic symbol of the everyday Frenchman, would be missed by only 11 per cent of the population. Wine came in a weak tenth, after fish and before chocolate.

While the easy accessibility of fast foods and convenience foods has, on the surface at least, seemed to change the way the French eat, the survey shows that in fact the change is very slow. Only one-half of 1 percent

reported that they ate lunch in a fast food restaurant.

According to official statistics (gathered each year by the Institut National de la Statistique et des Etudes Economiques) the French diet has not changed dramatically during the last 10 years for which statistics are available. Bread may be the most cherished food, but the French are eating less of it. Bread consumption is down, from 73 kilograms (160 pounds) a person in 1976 to 66 in 1986, the most recent year for which figures are available.

THE French are also eating more vegetables, slightly more beef and pork, less fresh fruit, drink less wine, and have decreased their sugar consumption from 17 to 12 kilograms a person during those 10 years. While other national diets show a concern for foods rich in cholesterol, the French are eating more cheese, eggs and milk than they did 10 years ago.

An identical survey conducted in 1984 revealed similar results. Unchanged are the French preference for luxury products: The lineup remains smoked salmon, langouste, foie gras, lobster, and caviar, in that order.

Currently, when offered a list of gifts to choose from, 58 percent chose an airplane ticket, 46 percent a dinner in a grand restaurant with friends and family, and 13 percent the complete works of Marcel Proust.

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Thursday's NYSE Closing

Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere.

Table of NYSE closing prices for various stocks, including columns for stock names, prices, and changes.

Table of NYSE closing prices for various stocks, including columns for stock names, prices, and changes.

Table of international stock prices, including columns for stock names, prices, and changes.

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U.S. Futures

Via The Associated Press

Table of U.S. Futures prices for HOGS (CME), including columns for contract details and prices.

Table of U.S. Futures prices for Grains, including WHEAT (CBT) and CORN (CBT).

Table of U.S. Futures prices for Soybeans (CBT) and Soybean Meal (CBT).

Table of U.S. Futures prices for Soybean Oil (CBT) and Cattle (CME).

Table of U.S. Futures prices for Live Stock, including CATTLE (CME) and HEDGER CATTLE (CME).

Table of U.S. Futures prices for Cattle (CME) and HEDGER CATTLE (CME).

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Table of international futures prices for EURO DOLLARS (IMM) and BRITISH POUNDS (IMM).

Table of international futures prices for CANADIAN DOLLAR (IMM) and JAPANESE YEN (IMM).

Table of international futures prices for SWISS FRANC (IMM) and CURRENCY OPTIONS.

Table of international futures prices for CURRENCY OPTIONS, including PHILADELPHIA EXCHANGE.

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The Global Newspaper.



Table of London Metals prices, including ALUMINUM and COPPER.

Table of Paris Commodities prices, including SUGAR and COCOA.

Table of London Commodities prices, including SUGAR and COCOA.

Table of Dividends, listing company names and dividend amounts.

Table of Company Results, listing company names and financial metrics.

Table of Spot Commodities prices, including various agricultural products.

Table of London Commodities prices, including SUGAR and COCOA.

Table of Company Results, listing company names and financial metrics.

Table of Spot Commodities prices, including various agricultural products.

Vertical advertisement on the right edge of the page, including 'Triumph technology', 'WALL STREET', and 'Polling in the'.

Samsung Electronics advertisement with logo and slogan 'look no further than Samsung'.

Triumphs in TV technology advertisement featuring a television set and the Samsung logo.

WALL STREET WATCH

Outnumbered Bulls Balk At Pulling in Their Horns

By FLOYD NORRIS
NEW YORK — Betting against prevailing sentiment on Wall Street is often wise, especially when that sentiment reaches extreme levels.

An Investors Intelligence poll of investment advisers, which measures sentiment on a weekly basis, last week found just 22.9 percent of the group to be bullish.

One poll found 22.9 percent of investment advisers to be bullish, the fewest in six years.

The rising level of short-term rates has been the main reason for the widespread growth of bearishness.

NONETHELESS BULLISH, Mr. Brown points to her quantitative model, which uses expected profits as well as dividends and interest rate levels to calculate "fair" values for the stock market.

Pepsico Acquires Bottler

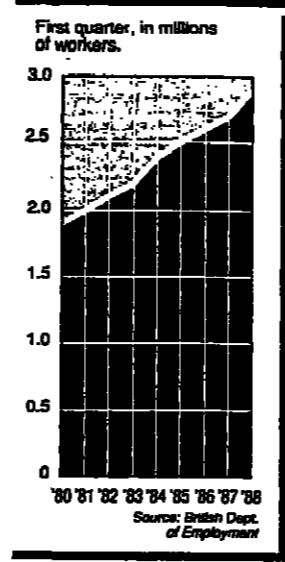
General Cinema Sells Its Business

NEWTON, Massachusetts — General Cinema Corp. said Thursday it has agreed to sell its soft drink bottling business to Pepsico Inc. for \$1.5 billion in securities.

On the New York Stock Exchange, General Cinema closed up \$2 at \$23.87, a 12-month high.

The advantage of the deal for Pepsico is "having a sharper focus in dealing on a regional basis with your major customers who are also organized on a regional basis."

Self-Employment Grows in Britain



A supporter of Mrs. Thatcher's entrepreneurial policies, Christopher Canaan, works seven days a week in his Birmingham clothing store.



Small Business Booming in Britain

Thatcher Spurs 'Entrepreneurial Ethos' in Inner Cities

By Steve Lohr
NEW YORK Times Staff — Birmingham, England — Christopher Livingstone Canaan would seem an unlikely convert to the "enterprise culture" that Prime Minister Margaret Thatcher is trying to create in Britain.

The spread of the entrepreneurial ethos to such seemingly unproductive terrain underlines the extent of the small-business boom in Britain.

Statistics on small businesses — typically defined as enterprises with annual sales of \$4 million or less — tend to be sketchy, but there are thought to be roughly 3 million of them in Britain.

See VENTURES, Page 15

AT&T Taking Massive Charge For Equipment

Compiled by Our Staff From Dispatches
NEW YORK — American Telephone & Telegraph Co. said Thursday it will post the first annual loss in its 103-year history as a result of a \$6.7 billion pre-tax charge that covers the costs of scrapping outdated equipment and cutting thousands of jobs.

AT&T said the charge would reduce profit by \$3.9 billion, or \$3.60 a share. But, it said, the charge will not adversely affect our ability to pay dividends and continue investing in the business.

AT&T currently pays an annual dividend of \$1.20 a share. Analysts said the write-off and job cuts, plus a decision to accelerate depreciation of digital equipment starting next year, will make AT&T much stronger in 1989, both financially and competitively.

AT&T has reduced employment by 64,000 since the breakup of the Bell System on Jan. 1, 1984. It has about 310,000 employees now, and that could drop to below 300,000 over the next three to five years, Ms. Gardner said.

Currency Rates

Table of currency rates including Cross Rates and Other Dollar Values. Columns include currency names and their respective rates.

Interest Rates

Table of interest rates including Eurocurrency Deposits, Key Money Rates, U.S. Money Market Funds, and Gold prices.

Large advertisement for TDB (The Depository Bank) with the headline 'STABILITY IS A FAST-MOVING PURSUIT.' The ad features a large, dark, abstract image of a person's face and includes text about private banking solutions in Switzerland.

NOW AVAILABLE THIS SPACE FOR YOUR AD

REAL ESTATE MARKETPLACE

GILT EDGED PROPERTY INVESTMENT

COMMERCIAL PENTHOUSES · OFFICE SUITES · RETAIL UNITS TAX SHELTERED CAPITAL GROWTH FROM £150,000

The Isle of Dogs new city provides an exceptional investment opportunity with significant Enterprise Zone benefits for all tax payers. Companies, partnerships or individuals are invited to purchase new business suites or retail units in the Triangle, a major commercial property development in the heart of London Docklands. The Triangle is a landmark of distinction, close to Canary Wharf's world financial centre. A unique covered brick link to cross harbour DLR Station, means that access is direct and pleasurable. The scheme comprises 80,000 sq ft of prime commercial space divided into self contained business suites of the highest quality. An ideal working environment for professional and service companies.



magnificent galleried reception hall, 5 high speed lifts, central heating, opening windows, ducted fresh air intakes (heat variable), fibre optic data link, video entry system, cable and computer wire managed access points set in full access framing, quality service facilities, fully fitted carpet. The epitome of a Business Lifestyle. The Triangle Management Company Ltd will maintain the facilities and are prepared to let the office suites or retail units on behalf of investors to tenants, providing the investor with an assured rental income. Enterprise Zone tax and rate free advantages can be enhanced for owner occupiers, who have the option of full relief for fitting out packages. Tax relief is subject to status and our tax advisors will provide full details.

Highest specifications include: EAST FERRY ROAD and our tax advisors will provide underground carparking, ISLE OF DOGS LONDON DOCKLANDS full details. For investment information and colour brochure please contact:- Clinton Scott Holdings Pl., City Bridge House, 235-245 Goswell Road, London EC1. Telephone 01-278 1033. Facsimile 01-278 3219. Site Sales Office is open from 22nd November by Appointment.

FOR MORE INFORMATION CONTACT: PARIS: (1) 46 37 93 82 - LONDON: (1) 836 48 02 NEW YORK: (212) 752 33 90 - FRANKFURT: (49) 72 67 55 HONG KONG: (81) 81 06 10 - SINGAPORE: 223 6478 or your nearest representative.

Grid of real estate listings for various countries including Germany, Great Britain, Canada, Western Canada, Greece, France, Italy, Monaco, Switzerland, USA, and New York City. Includes details for properties like Heidelberg City, Montmartre, Cap d'Antibes, and various Manhattan and Westchester listings.

FRANCE Auction sale at the LAW COURT OF NANTERRE THURSDAY 15 DECEMBER 1988 at 2 p.m. 28 LOTS In a building situated 30 Rue Frédéric Lemaitre PARIS 20th 2 SHOPS - 11 APARTMENTS of which 2 are available for rent. 1 STUDIO - 1 ROOM - 13 CELLARS STARTING PRICES: from 1,000 to 300,000 Frs.

A Magnificent 1873 Townhouse A Landmark Residence East 60's Manhattan Location Located within a designated historic district of beautifully maintained buildings and tree lined streets, this magnificent five story townhouse has been completely renovated, modernized, and upgraded into it's present meticulous state. Complete with 6 bedrooms, 12 foot ceilings, 6 fireplaces, gardens, sunny terrace with city views, luxurious marble bathrooms, modern kitchen, separate staff apartment with private street entrance, temperature controlled wine cellar, and much, much more. Taxes \$23,000. Asking \$4 Million range. Contact Exclusive Broker Coudert Associates, Ltd. 485 Park Ave, Suite 7A, N.Y., N.Y. 10022 212-888-1611

FOR SALE DIVONNE - FRANCE "IRRESISTIBLE ATTRACTION" Near Geneva, in a luxurious private estate, with tennis court, swimming pool, magnificent duplex 250 sq.m. Big living room with open fire place, 4 large bedrooms, 2 modern bathrooms, and a garage for 2 cars. F.F. 5,800,000.— BROLLIET 23, quai des Bergues 1211 GENEVE 11 Tel.: (4122) 31 38 00

COTE D'AZUR France CAP BENAT-Domaine privé 350 acres of privileged land guarded all year round. Sea View. 2,200 m²: 1,140,000 FF, TTC 2,800 m²: 1,460,000 FF, TTC Details on request: POSIDONA Domaine Privé du Cap Benat, 83230 Bormes-les-Mimosas. T: (33) 94 71 47 28. Te: 970013. Fax: (33) 94 75 53 01.

SWITZERLAND GRANS-MONTANA, VILLARS VERBIER, CHAMPEX In less ski than two months the sky season! You also buy your flat in one of the most prestigious resorts of Switzerland. The Régie Roche, specialist for mountain accommodations proposes a choice between several resorts. From sportive 3 rooms to luxurious 6 rooms. From S.Fr 150,000 to S.Fr 1,200,000. Régie ROCHE, CH-1852 ROCHE Tel. 41.21/960.17.95 Private Mrs Orlio, Tel. 41.21/947.44.86 after 18 h 00.

SPAIN LAND OPPORTUNITIES, HIGH POTENTIAL Prime development land for sale on the Costa Del Sol, near the prestigious Dominión Beach development. Good sea and mountain views. Full planning consent with good densities. Service connections already in place and ready for immediate construction. Price and details from P.O. Box, 31294, IHT, 63 Long Acre, London, WC2E 9JH, England.

MADRID SACAMANCA: TO LET: 200 sqm. Apartment. Large living room, dining room, 2 bath and kitchen. Fully furnished. Price 200,000.— Pasañena de Pasañena: TO LET: 200 sqm. Apartment. Living room with fireplace, 2 bath, kitchen, garage. Price 200,000.— Pasañena: TO LET: 200 sqm. Apartment. Living room with fireplace, 2 bath, kitchen, garage. Price 200,000.— Jones Lang Wootton

CROWN LODGE BROMPTON CROSS, CHELSEA. 1, 2, 3, BEDROOM APARTMENTS AND PENTHOUSES. FROM £170,000 TO £540,000. REGALIAN PROPERTIES Plc. From Europe (0044) 1-589 9045/1-493 9613

Vertical sidebar of small advertisements including 'Long Kong T', 'REAL ESTATE', 'USA RESIDENTIAL', 'NEW YORK CITY', 'PARADISE FOUND', 'USA COMMERCIAL & INDUSTRIAL', 'NEW YORK EAST HAMPTON, L.I.', 'NEW YORK NORTH MAHON BEACH', 'USA RESIDENTIAL', 'NEW YORK CITY', 'PARADISE FOUND', 'USA COMMERCIAL & INDUSTRIAL', 'NEW YORK EAST HAMPTON, L.I.', 'NEW YORK NORTH MAHON BEACH', 'USA RESIDENTIAL', 'NEW YORK CITY', 'PARADISE FOUND', 'USA COMMERCIAL & INDUSTRIAL', 'NEW YORK EAST HAMPTON, L.I.', 'NEW YORK NORTH MAHON BEACH'.

Handwritten Arabic text at the bottom center.

BUSINESS ROUNDUP

Hong Kong Telecom in Demand

Brokers Expect 877-Million-Share Sale to Be Oversubscribed

By Coleen Geraghty
Special to the Herald Tribune
HONG KONG — The public offering by Hong Kong Telecom...

Hitachi Profit Rises; Forecast Is Enhanced

By Reuters
TOKYO — Hitachi Ltd., the major electronics concern, reported Thursday a 51.5 percent increase in group net profit...

KKR Buying Assets of Macmillan, Maxwell

Compiled by Our Staff From Dispatches
NEW YORK — Macmillan Inc. and Maxwell Communication Corp. have agreed to sell four subsidiaries...

Kodak Raises Sales in Japan

By Reuters
HARTFORD, Connecticut — Eastman Kodak Co. said it expects its total sales in Japan to reach \$1 billion next year...

PEPSI: General Cinema Selling Its Bottling Operation for \$1.5 Billion

(Continued from first finance page)
General Cinema franchises will strengthen our soft drink volumes and improve operating profits...

REAL ESTATE MARKETPLACE

Real estate listings categorized by region: REAL ESTATE FOR SALE, REAL ESTATE TO RENT/SHARE, REAL ESTATE TO RENT/SHARE USA, REAL ESTATE WANTED/EXCHANGE, etc.

BNP Mortgages
Mortgages for expatriates resident in the UK
* 100% interest only
* Fast, personalised service

EL NASR CO FOR TV AND ELECTRONICS
DAR EL SALAM-MAADY ROAD-CAIRO-EGYPT
EL Nasr Co., for TV calls for an International tender for the supply of the following.

Reserve your place in Hamburg's history.
1989 is a very special year. For Hamburg, one of the world's most important port cities, celebrates its 800th anniversary with a year long calendar of special fairs and events.

INTERNATIONAL CLASSIFIED
(Continued from Back Page)
EMPLOYMENT SECRETARIAL POSITIONS AVAILABLE
EMPLOYMENT SECRETARIAL POSITIONS AVAILABLE

DEAL: RJR Nabisco Faces Breakup After the Bitter Battle for Control

(Continued from page 1)

ous record takeover, the \$13.4 billion paid for Gulf Oil Corp. by another oil company, Chevron Corp., in 1984.

After both of the previous deadlines set by RJR Nabisco's board, the management group believed it had won, only to be frustrated in the end.

The conclusion to the six-week spectacle was the product of a remarkably deft series of maneuvers by Kohlberg Kravis and some hardball tactics that, in many ways, showed Wall Street at its best and its worst.

It seems certain that the remarkable sight of the 19th-largest industrial company in the United States being hoisted on the auction block by its management and its board and then fought over so bitterly will help make the takeover a watershed.

Already, congressional leaders have expressed misgivings about the nature of the battle and the amount of debt that will be piled on top of RJR Nabisco to complete the transaction. They have promised hearings into the issue next year.

Kohlberg Kravis offered a package of cash and securities worth \$109 for each of RJR Nabisco's 227 million shares. In addition, it will pay \$108 for each of the company's

1.3 million outstanding shares of preferred stock.

While Kohlberg Kravis issued a statement expressing its satisfaction, Mr. Johnson, the RJR Nabisco chief, issued a one-sentence statement that captured his group's sense of disappointment: "I am proud of the fact that we put the best bid on the table the first time and this time."

Shearson Lehman Hutton, the Wall Street firm that was one of the management group's key financial partners, said in a statement: "From what we know, our bid was the best. We are mystified about the process and the standards that the board used to reach its decision. We are going to continue to keep our options open. We believe the RJR shareholders will have a lot of questions as well."

The board said the group's bid was valued at \$112 a share, also in cash and securities.

For RJR Nabisco's shareholders, the outcome of the battle will be short-term profits. But for the giant consumer-products company, it will mean an unprecedented debt burden and will result in its breakup.

As of a bidding "deadline" at 5 P.M. on Tuesday, Kohlberg Kravis was ahead with a bid of \$106 a share for each of RJR Nabisco's 227 million shares, or a total of \$24 billion.

The management group, which includes the Wall Street firm Salomon Brothers as well as Shearson Lehman, had offered \$101 a share Tuesday. A third bidder, a group led by the First Boston Corp., dropped out of the bidding because the bank financing of its bid was uncertain.

Kohlberg Kravis worked through Tuesday night with the advisers to RJR Nabisco's board to fashion a final merger agreement, assuming it had won as of the deadline.

Wednesday morning, however, the management group stepped up with a new bid of \$108 a share, or \$24.5 billion, and demanded that it be considered no matter what the original "rules" of the competition had been. To the chagrin of Kohlberg Kravis, a special committee of directors running the auction allowed the group to submit the new offer.

At around midday Wednesday, both bidding groups and their key advisers were put into conference rooms and told they had 15 minutes to come up with a final proposal.

At that time, both offered proposals more than \$108 a share, according to people with knowledge of the talks.

In both bids, more than 90 percent of the purchase price would be in the form of money borrowed against the assets of RJR Nabisco. In the contest, one way the groups managed to increase their bids was by reducing the amount of cash that shareholders would be paid and increasing the proportion that would be paid in the form of new securities.

At this stage, less than \$85 of the purchase price for each share would be in cash, people with knowledge of the situation said.

In addition, both contenders offered about \$8 billion more than the first buyout proposal for RJR Nabisco that began the contest six weeks ago.

The unusual showdown caused havoc among the class of professional stock traders known as arbitrageurs.

RJR Nabisco shares rose \$2.125 on the New York Stock Exchange Wednesday, to \$93, after touching a high during the day of \$94.50. But trading in the shares was halted twice.

Even with the loss of two hours of trading, the stock was the most actively traded on the New York Stock Exchange on Wednesday.

On Thursday, the stock fell \$1.625 to \$91.375 in active trading.

Thursday's AMEX Closing

Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trading elsewhere. Via The Associated Press

High Low Stock Div. Yld. PE 52 High Low One Year

Table with columns: High, Low, Stock, Div., Yld., PE, 52 High, Low, One Year. Contains market data for various stocks.

Table with columns: High, Low, Stock, Div., Yld., PE, 52 High, Low, One Year. Contains market data for various stocks.

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ADVERTISEMENT INTERNATIONAL FUNDS

December 1, 1988

Questions emailed by funds listed. Net asset values are reported by the Funds listed with the exception of some which have been revised. The marginal symbols indicate frequency of quotations: (d) - daily; (w) - weekly; (b) - bi-weekly; (m) - monthly

Large table listing various international funds with columns for fund names, net asset values, and other details.

Table with columns: High, Low, Stock, Div., Yld., PE, 52 High, Low, One Year. Contains market data for various stocks.

Table with columns: High, Low, Stock, Div., Yld., PE, 52 High, Low, One Year. Contains market data for various stocks.

Table with columns: High, Low, Stock, Div., Yld., PE, 52 High, Low, One Year. Contains market data for various stocks.

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Table with columns: High, Low, Stock, Div., Yld., PE, 52 High, Low, One Year. Contains market data for various stocks.

AMEX Highs-Lows and NYSE Highs-Lows sections with columns for stock names, prices, and changes.

صك: امت الاصل

CURRENCY MARKETS

Dollar Steady Before U.S. Jobs Data

NEW YORK — The dollar closed barely changed Thursday, as markets awaited Friday's release of U.S. employment data for November...

London Dollar Rates

Table with columns: Currency, Tm, Wtd. Includes Deutsche mark, Pound sterling, Japanese yen, Swiss franc, French franc.

The currency rebounded from lows hit during London trading as positions were squared and there was a cautious renewal of hopes for a rise in the U.S. discount rate.

Some dealers said the operation offered new hope that the Fed might soon raise the discount rate. In London, the dollar closed lower in interbank trading...

German Growth: 3.4% Rate

BONN — West German gross national product grew at a 3.4 percent annual rate in the third quarter, fueled by domestic demand and booming exports...

U.S. Leading Indicators Suggest Slowdown

WASHINGTON — The U.S. government said Thursday that its chief forecasting gauge of future economic activity, the index of leading indicators, edged up a sluggish 0.1 percent in October...

The factors pushing the index up, in order of magnitude, were an increase in building permits; a rise in stock prices; a jump in new orders to manufacturers for consumer goods...

The negative factors were faster deliveries to companies; a drop in the price of industrial materials; a decline in the inflation-adjusted money supply...

Brazil Adding Dollar Rate

BRASILIA — Brazil will introduce a tourist dollar exchange rate, the national monetary council announced, in an effort to bring the official rate closer to the black market rate.

Officials said Wednesday that the new rate was aimed at undermining the black market for dollars, which has flourished at the expense of formal financial markets.

VENTURES: Small Business Booming in Britain

(Continued from first finance page) 40th birthday, Nov. 14, in Birmingham at a party with recipients of the trust grants.

development in Birmingham shows how changes in attitudes and institutions, along with policy initiatives, have fostered growth in new ventures...

heavy industry in the north of England has declined. But once they were started, the fledgling businesses soon became far more than jobs for the owners.

Thursday's OTC Prices. NASDAQ prices as of 4 p.m. New York time. This list, compiled by the AP, consists of the 140 most traded securities in terms of dollar volume.

Table of OTC prices for various stocks, including columns for 12 Month, High, Low, Stock, Div, Yld, PE, etc.

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Norway Opens Major Oil Field

OSLO — Norway opened its newest North Sea oil field, Oseberg, on Thursday, making a significant increase in production at a time when the OPEC nations are trying to cut oil output.

Analysts See Platinum Staying in Short Supply

LONDON — Industrial demand for platinum will drop next year but supplies should remain tight, analysts at Shearson Lehman Hutton predicted Thursday.

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INTERNATIONAL MARKET. BY SHERRY SUTHERLAND. IN THE HUNT FOR THURSDAY. ESSENTIAL READING FOR EXECUTIVES WORKING IN THE INTERNATIONAL MARKETPLACE.

BOOK BRIEFS

LOVE TROUBLE IS MY BUSINESS. By Veronica Geng, Harper & Row, Publishers Inc., 10 East 53d Street, New York, N.Y. 10022.

Veronica Geng's satiric essays are little islands of weirdness in the sober pages of The New Yorker. Her most recent New Yorker pieces (plus a scattered few from other publications) are collected in "Love Trouble Is My Business."

Unlike most satirists, Geng isn't vicious. Sometimes she seems positively charmed by our idiosyncrasy, like a proud parent enamored of a drooling, clumsy baby.

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World Stock Markets

Via Agence France Presse Closing prices in local currencies, Dec. 1

Table of World Stock Markets with columns for Amsterdam, Brussels, Frankfurt, London, Madrid, Milan, Paris, Rome, Tokyo, and various regional indices.

Table of Futures and Options markets including Toronto, Montreal, and various international derivatives.

came urine (reputed to kill head lice, recommended in some quarters as a shampoo) and about crocodile tears, a very sincere method of getting rid of salt that crocodiles share with whales and turtles.

The facts are only part of the story, however. "Lot's Wife" is also a highly personal book, a book of moods and fancies. Tisdale will pause to recount one of her dreams or record a physical sensation (as it might be, "the stroke of soft salt water on the skin"); her speculations will suddenly go off at a tangent.

One could say such things; but unless you are Sir Thomas Browne or Herman Melville, it is usually better to make your points more straightforwardly. (John Gross, NYT)

THE HISTORY OF THE SIERRA CLUB, 1892-1978. By Michael P. Cohen. Sierra Club Books, 730 Folk Street, San Francisco, Calif. 94109.

The Sierra Club is arguably the most influential conservation organization on the planet. Yet until now, most of its distinguished fellows — most of its distinguished fellows — the National Audubon Society, the Nature Conservancy, the World Wildlife Fund, the National Wildlife Federation, the Natural Resources Defense Council, to name a few — the Sierra Club remains a profoundly amateur association. For all its huge membership and glittering publications, the club continues to behave not as a corporate animal but as a personal one, still proud of the intractable, the cocooned, the rugged characters that have populated its membership and its directorate.

Now Michael P. Cohen has compiled an insider's look at the club's first 78 years, beginning with its first days as an extension of John Muir, to the power struggle of 1969 from which it emerged just in time to celebrate Earth Day and the coming of age of the modern American conservation movement.

"The History of the Sierra Club" is a strikingly intimate view. Cohen not only had the club's archives at his disposal, his personal association with the club and its leaders was clearly an important resource. Neither a conventional history nor a critical analysis of the organization, this is nonetheless an eminently readable, open chronicle of the club seen largely through the debates and actions of its directors. (David Graber, LAT)

ACROSS crossword puzzle grid with clues: 1 Kingdom, 6 Tragic monarch, 10 Short swim, 13 Cold meat-juice jelly, 14 Actress Raines, 15 "An' She Sweet" composer, 17 Author chained to ape, 20 Endora's spell, 21 Gormandizes, 22 Keyboard combinations, 23 Hoop group, 24 Easily composed, in typesetting, 25 Mystery writer wedded to royalty, 33 Prepared, 34 Extreme, 35 U.S.A., Gallic style, 37 Author of "The Catcher in the Rye", 38 Cruise-ship companies, 39 Fr. company, 40 Turkish, 41 Bandleader, 42 Broadway producer linked to Feinstein's friend, 43 Ottoman governors of yore, 44 King tapper, 45 Tristram's love, 46 Chorboung cherub, 47 Presidential nickname, 48 Tobacco heroes linked to Dodge Imperial, 49 "The Great" (Mars.'s motto), 50 Arab potter, 51 Former ruler, 52 Watch, 53 Verne's skipper, 54 "Gypsy" composer, 55 DOWN, 1 Madcap, 2 Alberto Azzo II, 3 G., 4 Culmination, 5 Back talk, 6 Fort in Baltimore's harbor, 7 Fast time, 8 Waspish, 9 Calph or pugilist, 10 Tentory, 11 Operatic prince, 12 Hang fire, 13 Some colt, 14 Inmen, 15 Captain of comics, 16 Land once headed by Ninurath, 17 Hester Prynne's stigma, 18 "The Great" czar, 19 Composer-conductor Komagid, 20 George Sand heroine, 21 Hen, 22 Dickensian dwarf and wife, 23 Of a forearm bone, 24 Below, to Byron, 25 Knitted scarf, 26 Item for brass, 27 Earl of Avon's wife, 28 Kingwood, e.g., 29 Luges, 30 Certain stresses, 31 Noblesse, 32 G. & S. princess, 33 Flea, 34 "Flea" (Mars.'s motto), 35 Terror of films, 36 Fiddling emperor, 37 "An apple", 38 A European capital, 39 Highlands district, 40 Japanese apricot, 41 Royal finish.

WEATHER section with tables for EUROPE, ASIA, NORTH AMERICA, AFRICA, LATIN AMERICA, and OCEANIA, including high/low temperatures and weather conditions.

DENNIS THE MENACE comic strip panel 12-2 showing Dennis sitting at a desk with a typewriter.

JUMBLE THAT SCRAMBLED WORD GAME by Henri Arnold and Bob La. Includes words like LUFAR, RAPPE, STAJEM, HERNID and a cartoon illustration.

PEANUTS comic strip panel 12-2 showing characters Woodstock and Snoopy talking.

BLONDIE comic strip panel 12-2 showing Blondie and Dagwood at a table.

BEETLE BAILEY comic strip panel 12-2 showing Beetle Bailey and his dog.

DOONESBURY comic strip panel 12-2 showing characters in a room.

WIZARD OF ID comic strip panel 12-2 showing a wizard and a man.

REX MORGAN comic strip panel 12-2 showing Rex Morgan and a woman.

Large vertical advertisement on the right side of the page, including "When Duke", "SUSPENDS DOLP", "FUTURES AND OPTIONS", "THE RECORD", and "KOREBOARD".

SPORTS

When Duke Sax Meets Boss Hogg

New York Times Service
NEW YORK — Let us move back to the 1989 baseball season. The Yankees have made their best personnel move in many years in signing second baseman Steve Sax...

VANTAGE POINT/George Vecsey

The new guy watches the trade for a few minutes. And he likes it. He feels like applauding the owner of the Yankees doing a wonderful imitation from television's 'The Dukes of Hazzard.'

When Lasorda would brandish a plate of penne all'arrabbiata in the clubhouse, Sax played Don Wilson to Lasorda's Jack Benny. Once Sax was heard to shout, "Why is it always food with you, Tommy?"

The only part that depressed Sax was the three-game visit to the National League East. The city the songwriters love, Autumn in New York. I want to wake up in a city that doesn't sleep.

Sax was not in a New York frame of mind. Maybe it was New York reporters asking real questions. Maybe it was the local panhandlers asking for five dollars so they could pay their overdue fines at the library. He just didn't get it.

After a game in Flushing, Sax was heard saying words to the effect of: "I love New York. (Showbiz pause) I'd love to move here. (Pause) I'd love to bring up my kids here. (Pause for punctuation) They should blow it up."

To which Bill Russell, a Dodger coach, responded with a quick "Shhh," remembering how the Dodgers psyched themselves out of the 1978 World Series just because New Yorkers heaved size 13 sidewalk batarrias and golf balls and local investives at their heads.

Word has it that Mr. Sax was not amused when she heard her husband was being offered \$4 million for the next three years but that he would have to play in New York. Apparently, the owner (who lives in Tampa, Florida) reassured them they could live in the suburbs and never see New York except for the George Washington Bridge and the off ramp of the Major Deegan.

But we were envisioning Sax's debut with the Yankees next spring: the good start, the slump, the visit from the Boss, the players rolling their eyes at threats of deportation to central Ohio.

But Sax's from L.A., where everybody is a performer. He plays an imaginary megaphone and starts leading cheers alongside the Boss. Six-boom-boom. Best Detroit. De-fense, de-fense. Win one for the Gipper. The Boss's chin drops. Then his double chin drops.

NEW YORK — Ballots for the Baseball Hall of Fame, which were mailed Thursday to the electors, included a large and strong group of 20 first-time candidates led by four recent stars: Johnny Bench, Carl Yastrzemski, Gaylord Perry and Ferguson Jenkins.

The votes in the annual election will be cast by more than 400 senior members of the Baseball Writers Association of America. To be elected, a former player must be named on 75 percent of the ballots.

The results will be announced in mid-January, and the inductions will be made next summer at the Hall of Fame in Cooperstown, New York.

In last year's election, Willie Stargell became the 200th former player to be voted into the Hall of Fame.

Tom Bunning, who pitched more than 100 victories in each of the major leagues, fell 4 votes short of the 321 needed. He is expected to be a leading candidate to make it this year.

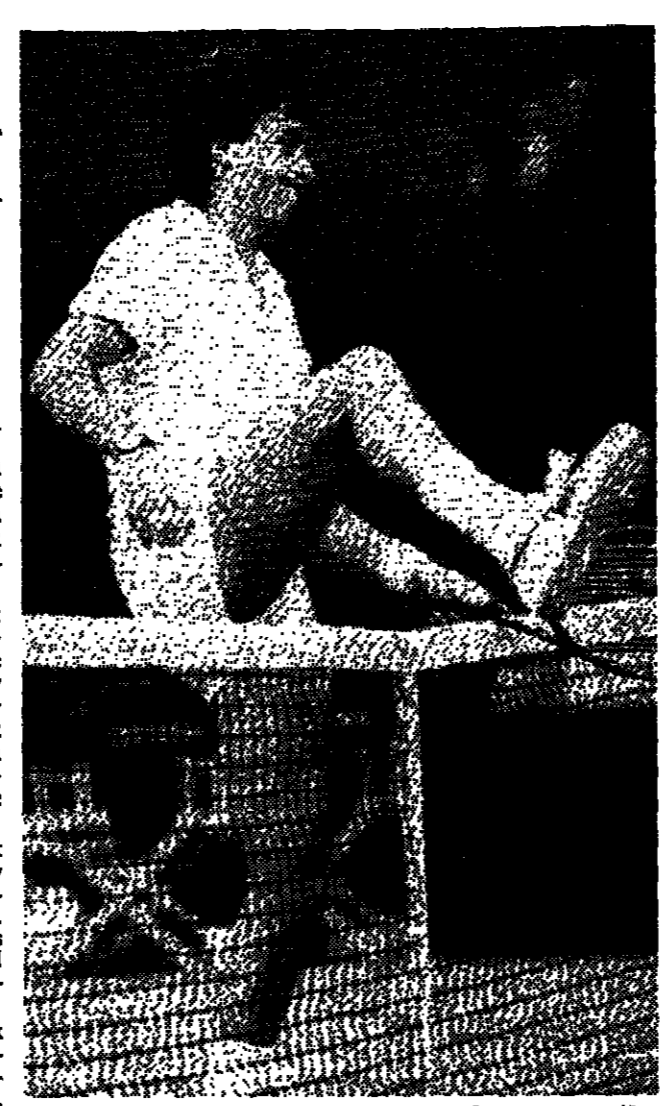
Bunning, however, and the other repeat candidates should get unusually heavy competition from the first-time men, who became eligible at the same time because they retired from playing baseball five years ago.

Bench, for 17 years the star catcher for the Cincinnati Reds, was twice voted the most valuable player in the National League. He also hit 327 home runs, the most by any catcher in major league baseball history.

Yastrzemski, a star outfielder for the Boston Red Sox for 23 years, was the most valuable player in the American League in 1967 and hit 452 home runs.

Perry won 314 games and won the Cy Young Award in each league during a 22-year career pitching with seven teams.

Jenkins won 284 games in 19 seasons, won the Cy Young Award in 1971 and won 20 or more games for the Chicago Cubs for six years in a row.



Henri Leconte had more trouble getting over the net than he did in upsetting Wimbledon champion Stefan Edberg in the first round.

Becker Defeats No. 1 Wilander; Leconte, Agassi Win in Masters

Compiled by Our Staff From Dispatches
NEW YORK — His ankle felt fine and his feet didn't hurt. All that bothered Boris Becker were a couple of Mats Wilander's shots that hit the net cord and bounced over, just out of reach.

So Becker booted. He yelled. He threw his racket. He lost the second set breaker. But the world's No. 4-ranked tennis player, from West Germany, upset the top-ranked Swede, 7-6 (5-7), 6-7 (1-7), 6-1, in their round-robin match Wednesday night at the Nabisco Masters in Madison Square Garden.

In the tournament-opening match, No. 8 Henri Leconte of France upset No. 5 Stefan Edberg, the Wimbledon champion from Sweden, 6-4, 6-2. Then No. 3 Andre Agassi closed out the first round by beating No. 7 Tim Mayotte, 6-2, 6-4, in a match between two Americans.

The Battle Off Court Heats Up for Control of Tennis

By Peter Alfano
NEW YORK — They arrived on gimpy knees and tender feet, nursing sore shoulders, weary from the fatigue that is a byproduct of a 12-month season.

The Nabisco Masters is supposed to be a reward for their labor, a lucrative payoff for the top eight tennis players in the men's game. But this year, the players' thoughts are of rebellion, and what goes on behind the scenes at Madison Square Garden this week will likely overshadow the match results.

If the Association of Tennis Players has its way, the players will be running their own tour in 1990. That will make the Masters extinct, unless the Men's Tennis Council, which oversees the grand prix tour, chooses to stay in business.

There was a feeling that the ATP was using the threat of secession as a bargaining tool to gain a bigger voice in the council, which gives equal representation to the players, tournaments and the International Tennis Federation, which runs the Grand Slam events. But it appears that Hamilton Jordan, the executive director of the ATP, has convinced its members that the best solution is to take direct control.

"It's going to happen," said Mats Wilander, the No. 1 ranked player in the world and an ATP board member. "I'm sure as I can be."

Stefan Edberg agreed. "The top players have to take an interest," he said. "It's not going to be perfect the first year, there will be some problems, but we're willing to do this."

What goes on behind the scenes at Madison Square Garden between the players and the Men's Tennis Council will likely overshadow the match results.

The ATP and MTC are meeting separately the week of Nov. 5 or Nov. 12. That would satisfy the players' request for a longer, well-defined off season.

"Now, it is nonstop playing," Boris Becker said. "After the Masters, I have the Davis Cup final in two weeks, then, two weeks after that, it will be time to prepare for the Australian Open."

The grand prix had 79 events around the world this year, each essentially competing for the top 10 players, who are required to play in only 14 tournaments.

Super Field for Baseball Hall of Fame Bench and Yastrzemski Top List of First-Time Candidates

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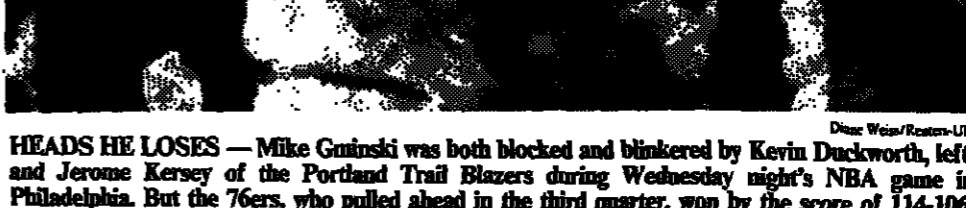
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HEADS HE LOSES — Mike Guinski was both blocked and blinkered by Kevin Duckworth, left, and Jerome Kersey of the Portland Trail Blazers during Wednesday night's NBA game in Philadelphia. But the 76ers, who pulled ahead in the third quarter, won by the score of 114-106.



SIDELINES

NFL Suspends Dolphin Star Duper

MIAMI (AP) — Two-time Pro Bowl wide receiver Mark Duper's season with the Miami Dolphins ended Wednesday when he and little-used defensive back Victor Scott of the Dallas Cowboys were suspended 30 days each for violating the NFL's substance abuse policy.

The suspensions brought to 24 the number of players suspended for drug use this season. Scott, 26, who had been suspended for 30 days last year for substance abuse, became the second Cowboy this season to be penalized. Neither the NFL nor the teams would say what drugs were involved.

Duper, 29, the first Miami player to be so penalized since 1983, has worked with an anti-drug abuse campaign aimed at U.S. school students. Several teammates said they were shocked by the suspension.

Tyson, Givens as One Again — in Suit

NEW YORK (AP) — Heavyweight boxing champion Mike Tyson and his wife, Robin Givens, slugging it out in divorce courts, were sued Wednesday by a Manhattan furrier who claims they owe him \$92,012.50 for a sable coat bought as a birthday gift for Givens's mother, Ruth Roper.

Atlanta Tech may play game in France. ATLANTA (AP) — A French aerospace company has invited Georgia Tech to play against Western Carolina next season in what could be the first U.S. college football game in France.

Teoh's athletic director, Homer Rice, said he expected to determine by the end of this week whether it is feasible. He said "it would be a great educational experience for our players."

For the Record

Fred Couples of the United States, with a 60-foot birdie bunker shot at the 18th hole, held a one-shot lead Thursday over Mike Colandro of the United States and Masashi Ozaki of Japan after one round of the Australian Bicentennial Classic golf tournament.

The women's World Cup downhill and slalom races set for Dec. 10-11 at Crans Montana, Switzerland, have been moved because of warm weather to Dec. 15-16 at Altenmarkt, Austria, and the downhill race Dec. 16 at Altenmarkt moved to Dec. 14.

Quotable

George Raveling, USC's basketball coach, on scheduling easy opponents: "I know a lot of coaches who loaded up with powerhouses who are now working at K mart."

SCOREBOARD

Table with columns for BASKETBALL, HOCKEY, and WEDNESDAY'S RESULTS. Includes NBA Standings and U.S. College Results.

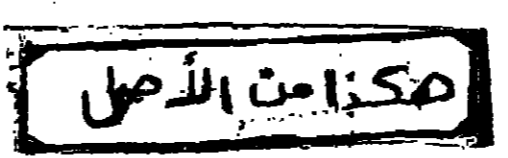
TRANSITION

BASEBALL American League with Rich Gomez... BOSTON — Agreed to terms with Rich Gomez...

SOCCER

SPANISH FIRST DIVISION Sevilla 1, Real Madrid 1... Atletico Madrid 2, Real Sociedad 1... Deportivo 1, Espanol 1...

INTERNATIONAL CLASSIFIED (Continued From Page 13) ESCORTS & GUIDES, TREASURE, REGENCY, LONDON, KENSINGTON, MERCEDES, CAPRICE-NYC



OBSERVER

Time Out: It's Football

By Russell Baker
NEW YORK — I went to a professional football game in Washington. It was remarkably restful, and the game was good and interesting to the very end.

moment's peace. (Unless you're lucky enough to catch a game broadcast by the incomparable John Madden-Pat Summerall team.)

The Washington game was such a rarity, ending slightly under three hours, but I put that down to the fact that I was in the stadium rather than by my parlor TV where the length of the average game makes Wagnerian opera feel like a preview of coming attractions.

The players assemble for conferences on the field. A half-dozen authority figures — "the officials" — confer constantly with one another, often with the players, occasionally with the battalions of coaches clustered at either side of the field.

What was striking about seeing a game in the arena, rather than on television, was its restful quality. After watching football on television, I always feel wrung out, irascible and guilty.

These coaches confer incessantly among themselves, or with players who have come off the field, or by telephone headsets with unseen consultants posted at remote points around the arena.

The wrung-out, irascible feeling results from television abuses aimed at keeping everybody's nerves stretched to the screaming point; to wit:

What is this? The Washington team has lost! Ah well. They were probably out-talked in the conferences. Free from TV, one can find philosophical calm and recall what the philosopher Red Smith observed: It's only a game that boys can play.

'Alice's Restaurant,' Updated for '80s

By Marialisa Calta
New York Times Service

STOCKBRIDGE, Massachusetts — The display cases at La Fête Chez Vous are crammed with plates of rabbit stewed with figs and apricots, shrimp with nacho stuffing, ginger cheese cake and almond-hazelnut dacquoise.



"Alice's Restaurant" (the title of the song, not the restaurant, in Arlo Guthrie's recording and film) is now a trendy bistro, La Fête Chez Vous; meanwhile Guthrie is re-releasing the song.

The location is steeped in history — not the history of Norman Rockwell, even though he once painted in a studio above the restaurant. Rather, it is a history that began more than two decades ago, when La Fête Chez Vous was Alice's restaurant.

That's Alice, as in Alice Brock, as in "You can get anything you want, at Alice's restaurant," the refrain of a 1967 hit song by Arlo Guthrie. The song, "Alice's Restaurant Massacree," details the Thanksgiving dinner that Brock cooked for Guthrie and friends, and Guthrie's attempts to dispose of the refuse after the dinner.

glimpse of Guthrie, wanting to speak to Brock. Bernard Mallon and Joseph Wheaton, owners of a five-year-old catering business and of La Fête Chez Vous, which opened in April, are still hearing echoes of Guthrie's song.

"I was in my 50s," Benner recalled, "a housewife on the verge of a divorce. My daughter was a waitress at Alice's and she encouraged me to apply. Alice was wonderful. It was the best time of my life."

Brock said in a husky voice, "After the song, it got really crazy." As a restaurateur, Brock broke ground in the Berkshires.

Alice's restaurant, Guthrie sings, "is not the name of the restaurant, it is the name of the song." The restaurant was the Back Door, and Brock closed it (and opened another in a different place) before the song hit the charts.

"People ask us why we don't put up a plaque or something," said Wheaton, 29. "We just don't want to look like we're trying to capitalize on Alice's reputation."

Mallon, however, taught him how to keep an inventory of fresh produce, and how to organize a kitchen. "We worked our tails off, but it was still fun," he said.

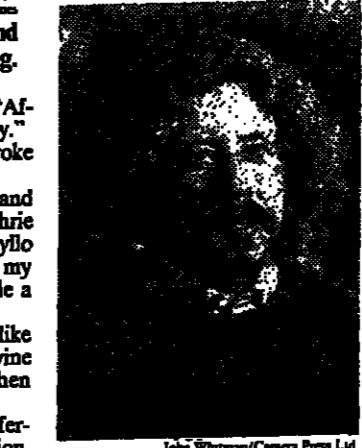
But they have changed the look of the restaurant, which was crowded with small wooden booths and a counter when Brock ran it, and have added arches and marbleized accents. There are three small marble tables for diners.

Just after the original "Alice's Restaurant Massacree" became popular, long-haired youths flocked to Stockbridge, pestering Obanheim for autographs as he directed traffic, hoping for a

So did Florence Benner, who recently returned from the West Coast to work as what Wheaton calls "mother in residence" at La Fête Chez Vous.

"In My Life as a Restaurant" (Overlook Press, 1975) she wrote of diners begging for autographs and otherwise harassing her. "I think it was a symbol of things for people even before the song,"

Jersey. His wife, Naomi, called the style "funky Italianate." And what of Officer Obanheim, now retired, said he still kept in touch with Guthrie, who lives with his wife and children on an estate in nearby Washington, Massachusetts, and with Brock, both of whom he calls "good people."



Arlo Guthrie

It's an attractive room, and a fun room," said one patron, Alfred Gelfand of Westfield, New Jersey. "I would have picked it up myself."

TODAY'S REAL ESTATE MARKETPLACE
Appears on pages 12 & 13

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